| Department & Faculty:<br>Dept. of Built Environment<br>Centre For Diploma Studies SPACE   | Page : 1 of 6                               |
|---|---|
| Course Code : Applied Valuation (DDPF 2443)Total Contact Hours : 56 hoursPre-requisite: Real Estate Investment Valuation(DDPF 2433) | Semester: II<br>Academic Session: 2012/2013 |

| Lecturer :                            |   |  |
|---------------------------------------|---|--|
| Room No. :                            |   |  |
| Telephone No.                         |   |  |
| E-mail :                              |   |  |
| Synopsis :                            | This course introduces students to applied valuation with reference to "Manual of Valuation       |  |
|                                       | Standards" produced by the Board of Valuers, Appraisers and Estate Agents, Malaysia. It           |  |
|                                       | covers determining factors affecting value, collecting, selecting and analyzing data to be used   |  |
|                                       | in property valuation, application of appropriate valuation methods in valuing residential        |  |
|                                       | properties, commercial properties, industrial properties, agricultural properties, development    |  |
| HAN UNT                               | land, special properties, and valuation for insurance purposes and also forced sale value. At the |  |
| ALAIN                                 | end of this course, students should be able to use and apply their professional knowledge and     |  |
| A A                                   | skills, in choosing the appropriate method of valuation when carrying out property valuation      |  |
| W X                                   | according to the type of property while advocating the "Manual of Valuation Standards".           |  |
|                                       | Through assignments and project work, students are led to develop skills to communicate           |  |
| A A A A A A A A A A A A A A A A A A A | effectively, to lead and cooperate as team members, be highly motivated, disciplined and          |  |
| P. A.                                 | ethical.  |  |
| TEKNOLO                               | UNIVERSITI TEKNOLOGI MALAYSIA   |  |

### LEARNING OUTCOMES

By the end of the course, students should be able to:

| No | Course Learning Outcome   | Programme<br>Learning<br>Outcome(s)<br>Addressed | Taxanomy and KI<br>levels | Assessment Methods                      |
|----|---|--|---------------------------|---|
| 1. | Identify and evaluate the factors which<br>affect property value, referencing on all<br>relevant data about the subject property<br>to be valued and select suitable<br>comparable data to value the subject<br>property.   | PO1  | C4                        | Project, Tests and Final<br>Examination |
| 2  | Use the suitable method of valuation<br>according to the purpose and different<br>types of properties such as residential,<br>commercial, agricultural, and industrial<br>properties and calculate and write a full<br>valuation report according to the<br>requirements of the industry and<br>'Manual of Valuation Standards' | PO3  | P1-P3<br>CTPS1-CTPS3      | Project, Test and Final<br>Examination  |

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| Dept. of Built Environment                                      |                             |
| Centre For Diploma Studies SPACE                                |                             |
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| 3. | Practise moral values, ethics and<br>professionalism towards oneself and<br>one's work | PO8 | A3<br>EM1-EM2 | Project |
|----|--|-----|---------------|---------|
|    |  |     |               |         |

#### STUDENT LEARNING TIME

| Teaching and Learning Activities  | Student Learning Time (hours)   |
|---|---------------------------------|
| <ul> <li>A. Face-to-face Learning</li> <li>1. Lecture</li> <li>2. Tutorial</li> <li>3. Student Centered Learning</li> </ul>   | 30<br>14<br>12                  |
| <ul> <li>B. Self Directed Learning <ol> <li>Non face-to-face : project</li> <li>Revision</li> <li>Assessment Preparation</li> </ol> </li> <li>C. Formal Assessment <ol> <li>Continuous Assessment : test</li> <li>Final Exam</li> </ol> </li> </ul> | 41.5<br>10<br>7.5<br>2.5<br>2.5 |
| Total   | LOGI MALAYSIA                   |

#### TEACHING METHODOLOGY

Lecture and Discussion, Co-operative Learning, Independent Study, Group Project.

#### LECTURE WEEKLY SCHEDULE

| V | Week 1 | 1. : FACTORS AFFECTING PROPERTY VALUE   | 3 hrs |
|---|--------|---|-------|
|   |        | a) Micro-location, the type of building (improvement) structure, topography of the    |       |
|   |        | land, real estate management & maintenance, size and shape of parcel, building        |       |
|   |        | accommodation, building finishes/facilities, the age of the building, consumer taste, |       |
|   |        | public utility, legal nature of property- ownership, interest, land use and others.   |       |
|   |        | b) Macro - politic/government policies, surrounding development/neighbourhood,        |       |
|   |        | economy, legislation, social, planning and new technology                             |       |
|   |        | c) Understanding the different definitions of property value such as Open Market      |       |

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|         | Value, Forced Sale Value, Value in Use, Special Value and others.   |         |
|---------|---|---------|
| Week 2  | 2. DATA COLLECTION AND DATA ANALYSIS  | 3 hrs   |
|         | a) Data that can be used;   |         |
|         | - Sales data  |         |
|         | - Market value  |         |
|         | - Valid and bona fide   |         |
|         | b)Data that cannot be used  |         |
|         | c)Equality degree between comparative data  |         |
|         | - Physical  |         |
| Project | <ul> <li>Income</li> <li>Date of transaction</li> <li>Market stability</li> <li>Planning and legislation</li> <li>Submit week 12</li> </ul> |         |
| Weeks 3 |   |         |
| WEEKS 5 | d) Comparable data UNIVERSITI TEKNOLOGI MALAYSI   | A 3 hrs |
|         | - Identifying sales, obtaining and verifying data on comparables and selecting  |         |
|         | the most appropriate comparables.   |         |
|         | Collecting other relevant data about the property- title search and application and   |         |
|         | development approval from Land Office, land use planning and related government   |         |
|         | policies.   |         |
|         | e) Data analysis  |         |
|         | f) Valuation unit – psf, psm, pf^3, pm^3, pac, pha  |         |
|         | - Adjustment factors : time, location, size and others  |         |
|         | - Adjusting the comparables   |         |
| Weeks 4 |   | 3 hrs   |
|         | 3. RESIDENTIAL PROPERTIES   |         |
|         | a) Types of residential properties  |         |
|         | b) Factors affecting residential value.   |         |
|         | c) Data collection and data analysis.   |         |

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| Weeks 5  | d) Comparative method: data collection, data analysis and adjustments needed.             | 3 hrs |
|----------|---|-------|
|          | e) Cost method: data collection, data analysis and adjustments needed.                    |       |
|          | f) Investment method: Data collection, data analysis and adjustments needed.              |       |
|          | g) Valuation for residential properties   |       |
|          | h) Fire Insurance and forced sale value   |       |
|          |   |       |
| Weeks 6  | 4. COMMERCIAL PROPERTIES  | 3 hrs |
|          | a) Types of commercial properties   |       |
|          | b) Factors affecting commercial value.  |       |
|          | c) Data collection and data analysis.   |       |
| TU       | AN ONFORM   |       |
| Weeks 7  | d) Comparative method: data collection, data analysis and adjustments needed.             | 3 hrs |
| (E)      | e) Cost method: data collection, data analysis and adjustments needed.                    |       |
|          | f) Investment method: Data collection, data analysis and adjustments needed.              |       |
| UN       | g) Valuation for commercial properties  |       |
| Test 1   |   |       |
| Weeks 8  | MID TERM BREAK UNIVERSITI TEKNOLOGI MALAYSI   | Α     |
| Weeks 9  | 5. INDUSTRIAL PROPERTIES  | 3 hrs |
|          | a) Types of industrial properties   |       |
|          | b) Factors affecting value.   |       |
|          | c) Data collection and data analysis.   |       |
| Week 10  |   | 3 hrs |
| -        | d) Comparative method: data collection, data analysis and adjustments needed.             |       |
|          | e) Cost method: data collection, data analysis and adjustments needed.                    |       |
|          | f) Investment method: Data collection, data analysis and adjustments needed.              |       |
|          | g) Valuation for industrial properties  |       |
| Weeks 11 |   |       |
|          | 6. AGRICULTURAL PROPERTIES  | 3 hrs |
|          | <ul><li>a) Types of agricultural properties</li><li>b) Factors affecting value.</li></ul> |       |
|          |   |       |

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|                | c) Data coll   | lection and data analysis.  |   |
|----------------|--|---|---|
| Weeks 12       | d) Compara   | ative method : data collection, data analysis and adjustments needed.   | 3 hrs   |
| weeks 12       | e) Investme  | ent method : Data collection, data analysis and adjustments needed.   | 3 nrs   |
| Submit Project |  | on for agricultural properties  |   |
| Weeks 13       | 8. SPECIAL   | PROPERTIES  |   |
| WEEKS 15       | a) Characte  | eristics of special properties: hotel, cinema and others.   | 3 hrs   |
|                | <b>b</b> ) Appropri  | iate methods of valuation: Profits Method.  |   |
| Weeks 14       | 7. DEVELO  | OPMENT PROPERTIES (LAND)  | 3 hrs   |
| ATUPA          | a) Characte  | eristics of development land  |   |
| AN             | b) Factors a   | affecting value.  |   |
| KE             | c) Data coll   | lection and data analysis.  |   |
| Test 2         | d) Compara   | ative method: data collection, data analysis and adjustments needed.  |   |
|                |  |   |   |
| Weeks 15       |  |   |   |
| 1 Pool         |  | method: Data collection, data analysis and adjustments needed.  | 3 hrs   |
| PSITI TE       |  | I method: Data collection, data analysis and adjustments needed.<br>ted cash flow: NPV and IRR TEKNOLOGI MALAYS A   | 3 hrs   |
| PSITI TEL      | f) Discount  |   | 3 hrs   |
| PSITI TEL      | f) Discount  | ted cash flow VNPW and TRR TEKNOLOGI MALAYSIA   | 3 hrs   |
| REFERENCES     | f) Discount  | ted cash flow VNPW and TRR TEKNOLOGI MALAYSIA   |   |
| BSITI TEL      | f) Discount<br>g) Valuatio   | ted cash flow VNPW and IRR TEKNOLOGI MALAYSIA   |   |
| BSITI TEL      | f) Discount<br>g) Valuatio   | ted cash flow VNPM and IRR TEKNOLOGI MALAYSA<br>on for development land<br>The Board of Valuers, Appraisers and Estate Agents, Malaysia, Mar  | nual of   |
| BSITI TEL      | f) Discount<br>g) Valuatio<br>1.   | ted cash flow VNPW and IRR TEKNOLOGI MALAYSA<br>on for development land<br>The Board of Valuers, Appraisers and Estate Agents, Malaysia, Mar<br>Valuation Standards.  | nual of<br>BOOKS  |
| BSITI TEL      | f) Discount<br>g) Valuatio<br>1.<br>2.   | ted cash flow VNPM and IRR TEKNOLOGI MALAYSA<br>on for development land<br>The Board of Valuers, Appraisers and Estate Agents, Malaysia, Mar<br>Valuation Standards.<br>Andrew Cherry, A Valuer's Guide to the RICS Red Book 2010, RICS<br>Tony Johnson, Keith Davies, Eric Shapiro (2009) Modern Methods O   | nual of<br>BOOKS<br>If Valuation, 10                                      |
| BSITI TEL      | f) Discount<br>g) Valuatio<br>1.<br>2.<br>3.   | ted cash flow VNPW and IRR TEKNOLOGI MALAYSA<br>on for development land<br>The Board of Valuers, Appraisers and Estate Agents, Malaysia, Mar<br>Valuation Standards.<br>Andrew Cherry, A Valuer's Guide to the RICS Red Book 2010, RICS<br>Tony Johnson, Keith Davies, Eric Shapiro (2009) Modern Methods O<br>Edition, RICS BOOKS  | nual of<br>BOOKS<br>If Valuation, 10                                      |
| BSITI TEL      | f) Discount<br>g) Valuatio<br>1.<br>2.<br>3.   | ted cash flow VNPW and IRR TEKNOLOGI MALAYSA<br>on for development land<br>The Board of Valuers, Appraisers and Estate Agents, Malaysia, Mar<br>Valuation Standards.<br>Andrew Cherry, A Valuer's Guide to the RICS Red Book 2010, RICS<br>Tony Johnson, Keith Davies, Eric Shapiro (2009) Modern Methods O<br>Edition, RICS BOOKS  | uual of<br>BOOKS<br>ff Valuation, 10<br>tion, Macmillar                   |
| BSITI TEL      | f) Discount<br>g) Valuatio<br>1.<br>2.<br>3.<br>4.   | ted cash flow VNPW and IRR TEKNOLOGI MALAYSA<br>on for development land<br>The Board of Valuers, Appraisers and Estate Agents, Malaysia, Mar<br>Valuation Standards.<br>Andrew Cherry, A Valuer's Guide to the RICS Red Book 2010, RICS<br>Tony Johnson, Keith Davies, Eric Shapiro (2009) Modern Methods O<br>Edition, RICS BOOKS<br>Isaac, D and Steley, T (1999) Property Valuation Techniques, 2nd edi<br>London.<br>Azahari Husin, (1996) Kaedah Penilaian Harta Tanah, Dewan Bahasa | uual of<br>BOOKS<br>ff Valuation, 10<br>tion, Macmillar                   |
| BSITI TEL      | <ol> <li>f) Discount</li> <li>g) Valuatio</li> <li>1.</li> <li>2.</li> <li>3.</li> <li>4.</li> <li>5.</li> </ol> | ted cash flow VNPW and IRR TEKNOLOGI MALAYSA<br>on for development land<br>The Board of Valuers, Appraisers and Estate Agents, Malaysia, Mar<br>Valuation Standards.<br>Andrew Cherry, A Valuer's Guide to the RICS Red Book 2010, RICS<br>Tony Johnson, Keith Davies, Eric Shapiro (2009) Modern Methods O<br>Edition, RICS BOOKS<br>Isaac, D and Steley, T (1999) Property Valuation Techniques, 2nd edi<br>London.<br>Azahari Husin, (1996) Kaedah Penilaian Harta Tanah, Dewan Bahasa | uual of<br>BOOKS<br>If Valuation, 10<br>tion, Macmillar<br>a dan Pustaka, |

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| No. | Assessment    | Number                        | Each<br>Assessment %                  | Overall % | Dates       |  |  |
|-----|---------------|-------------------------------|---------------------------------------|-----------|-------------|--|--|
| 1   | Project       | 1                             | 20<br>C1-C3<br>CTPS1-CTPS3<br>EM1-EM2 | 20        | Weeks2 - 12 |  |  |
| 2   | Test 1        | 1                             | 10%<br>C1-C3                          | 10        | Week 7      |  |  |
| 3   | Test 2        | 1                             | 15%<br>C1-C3                          | 15        | Week 14     |  |  |
| 4   | Final Exam    | 1                             | 60%<br>C1-C3                          | 60        |             |  |  |
|     | Overall Total |                               |                                       | 100       |             |  |  |
|     | ETHOLOGIMAL S | UNIVERSITI TEKNOLOGI MALAYSIA |                                       |           |             |  |  |